

## CASE STUDY

# LawMaster's hosting solution, another reason to upgrade

When Brisbane commercial law firm, McKays, established their own company, the Directors assessed the existing practice management technology and realised that operating multiple platforms was having a negative affect on firm efficiency, productivity and profitability. They also realised that hosting these different systems in-house was unnecessarily complicated, requiring a total of 12 servers and taking up significant IT and Administration resources.

### THE OPPORTUNITY

McKays ceased operating these legacy systems and upgraded to LawMaster, Australia's most integrated and feature-rich law practice technology. As a smaller firm, they also wanted to reduce both their reliance on multiple servers, and the internal resources required to maintain them. They chose LawMaster's hosted solution.

LawMaster's cloud-hosting service instantly and completely eliminated the need for in-house servers, delivering flexibility and savings.

### SECURE, REAL-TIME MOBILE ACCESS

The McKays team was immediately live upon implementation. With LawMaster's cloud solution, their lawyers now have secure, seamless access to everything they need - wherever they are.

"WE UPGRADED TO LAWMASTER AND OPTED FOR THEIR AUSTRALIAN-BASED CLOUD HOSTING SOLUTION. NOW, OUR DYNAMIC TEAM HAS REMOTE ACCESS TO A FAST, STREAMLINED SOLUTION, WHEREVER THEY ARE LOCATED. THIS FLEXIBILITY MEANS THEY'RE NOT TIED TO A DESK - THEY'RE PRODUCTIVELY CONNECTING WITH CLIENTS."

**Paul Evans**  
Director - McKays

### THE UPGRADE RESULTS

# 60%

OF CLIENTS THAT UPGRADE TO LAWMASTER  
CHOOSE OUR CLOUD SOLUTION



**INCREASED SAVINGS:** IT and Administration overheads greatly reduced as in-house servers, maintenance and backups are no longer required

**INCREASED PRODUCTIVITY:** All staff members have fast access to accurate, up-to-date information, without the need to switch between systems

**IMPROVED JOB SATISFACTION:** Lawyers love the flexibility of being able to work from the office, home or a client site

**ENHANCED CLIENT RELATIONSHIPS:** Faster response times and increased time spent personally interacting with clients

Upgrade.